

# Sailing Manager - Royal St George Yacht Club

Dun Laoghaire, Co Dublin, Ireland

Full-Time Permanent Role | Immediate Start | Closing: 15 January 2026\*

## Join Ireland's Sailing Heritage at RSGYC

Established in 1838, the Royal St George Yacht Club is Ireland's premier yacht club, nestled in the vibrant Dun Laoghaire Harbour. We are renowned for world-class sailing programs, high-profile regattas, and inclusive water sports for juniors, adults, racers, and cruisers. As Sailing Manager, you will lead our dynamic team in one of Europe's busiest yacht clubs, driving excellence in member experiences, operations, and community growth. Reporting to the General Manager and Rear Commodore Sailing, you will function as Irish Sailing Centre Principal, blending seasonal energy (April–October peaks) with year-round strategy.

#### The Role: Lead with Vision and Hands-On Expertise

Oversee all water and shore-based sailing/water sports activities, delivering exceptional service and innovation. Manage admin, budgets, resource allocation (moorings, berthing, equipment, and staffing), and revenue-driving programs.

### **Key focus areas:**

**Member Services & Operations:** The provision of world class service, fostering positive relationships and collaborative environments through empathy and diplomacy. Adopt welcoming, inclusive experiences.

**Club Programs:** Manage junior/youth/adult training, waters sports, and Club initiatives; optimise scheduling, staffing, and equipment for growth.

**Stakeholder Engagement & Safety:** Champion Health and Safety, compliance (HSA, Marine Survey Office, MARA, DLRCOCO, Irish Sailing); build partnerships with relevant stakeholders.

**Events:** Coordinate regattas, education, and activities; manage budgets, volunteers, and seasonal operations.

This hands-on role demands physical fitness for all-weather work, with flexible hours (39/week base; evenings/weekends in peak season).



### What We Are Looking For

**Skills:** Outstanding people skills—diplomatic, empathetic, inclusive; strong leadership/problem-solving under pressure; commercial acumen for revenue growth; tech-savvy (MS Office, databases); passion for sailing/water sports/outdoors.

**Qualifications:** Degree in business/sports/marine studies (or 5+ years equivalent marine/ recreational operations experience); Yachtmaster or Irish Sailing Senior Instructor/ Coach cert, First Aid/CPR/AED (or willing to obtain).

**Experience:** 5+ years ops management in yacht clubs/ commercial water sports/ marinas; fleet maintenance, event coordination, staff recruitment /training (diverse/seasonal teams); budgeting/ marketing success; vessel handling (sail/power) boatyard skills. Customer service.

**Personal:** EU citizen/work permit; clean Garda-vetted record; immediate availability; strong work ethic. Dublin relocation willingness.

Exceptional candidates with strong potential may be considered, even if not all criteria are met—our mentorship program will support your rapid onboarding.

#### Package & Benefits

**Salary:** €55,000+ (experience-based; performance incentives).

**Perks:** Pension contributions, professional development allowance, employee meals, Bike to Work scheme.

**Contract:** Permanent (6-month probation).

#### **How to Apply**

Ready to shape the future of sailing at the Royal St. George Yacht Club? Submit your CV or resume (PDF) and a cover letter (explaining your fit) via <a href="this link:">this link:</a>

\*Applications will close on 15<sup>th</sup> January 2026 or earlier if the position is successfully filled. Early applications are encouraged, as the RSGYC reserve the right to appoint at any stage once a suitable candidate is identified.

For full Job Description please contact generalmanager@rsgyc.ie

RSGYC | Est. 1838 |

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